



Become part of a strong crew!



We move water – and what moves you?

VAG plays a leading role wherever water is purified, conveyed, stored and distributed. As a team we continue our history of success every day, with outstanding commitment and innovative strength. Become a part of our worldwide growth on the future market of "water" and join our strong team of more than 1,100 employees.

We continue to grow steadily. To strengthen our team at our location in Ukraine we look for a

Sales Representative – (Ukraine)

Your responsibility:

- You are responsible for Sales of VAG entire product range of Valves and Gates for all market segments in the specified territory, including multi stakeholder investment projects.
- You drive demand and pre-qualify VAG products with end users and engineering consultants in the assigned territory.
- You conduct product presentations and visit the end users regularly and work closely with their engineering and decision-makers to identify potential leads for the complete product range.
- You represent the company in front of customers and communicate their inquiries and requests to the VAG project and service teams.
- You make your planning and reporting in CRM and keep your project data up-to-date constantly.

Your profile:

- You have a technical education and minimum a 2 years experience in Sales in the water/wastewater industry.
- You are extremely self-organized and are ready to be part of a virtual geographically dislocated team work.
- You are ready to work as a free-lancer with nursery financing and detailed reporting.
- You have strong analytic skills and you are able to analyse market trends and synthesize results into actionable plans.
- You have excellent verbal & written communication skills and you are able to present ideas to customers in large venues.
- You are adept in the use of MS Office and CRM systems.
- You are mobile and ready to travel within Ukraine.

Your contact person for any queries you may have is
Mrs. Natalia Syrkina

Please send your CV in English or Russian to
hr@vag-armaturen-rus.com

www.vag-group.com · We move water